



DENISE NORTH

PRINCIPAL

Denise North is a business leader with three decades of experience, understanding companies from the top down and the ground up. Across multiple sectors and industries, she has held board appointments, led companies as chief executive, and acted as strategic consultant and analyst. This breadth of experience has culminated in her ability to rapidly encompass core business concerns and identify opportunities and challenges. Denise achieves results by synthesising her technical skills with her flair for understanding people and inspiring harmonious solutions.

Her key areas of focus include:

- Strategic business transformation
- Leadership and Board engagement
- Executive Coaching
- Governance

Known for her capacity to analyse situations, clarify issues, engage stakeholders and deliver change, Denise has successfully driven change across a range of sectors including: telecommunications and media; business; financial and professional services; professional associations; tertiary education and student services; research and education services; Indigenous and youth affairs and social issues communications.

Denise has held CEO roles in community organisations, professional services firms and professional associations. She has held senior commercial and strategic roles in top listed corporations, and been an Executive Director of privately owned and family businesses.

Further, she has worked with and for a range of for purpose organisations, in chief executive, company secretary and non-executive director roles.

As a senior executive in community organisations and professional associations, she has played a key role in strategy development and implementation, business transformation, market and brand repositioning and organisational restructuring. Denise has held policy and regulatory roles with the Australian government and worked as a Policy Advisor to a senior Cabinet Minister.

Denise has more than twenty years' experience as a non-executive director, committee member, chair and company secretary in the for purpose sector and regularly volunteers her services in these and other practical capacities.

She has Degrees in Economics –with Honours in Government – and Business Administration from Sydney University and the AGSM, and graduate qualifications in governance from the AICD and INSEAD. Denise is a Fellow of the AICD and a member of Women on Boards and the St James Ethics Centre, as well as an Honorary Fellow of the University of Sydney. Denise loves performance arts, spending time with her extended family and helping to change the world.

